

EXPRESSION OF INTEREST FOR CATERING SERVICES

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INTRODUCTION

Al Mahali Villas is a beach front boutique hotel in Galu/Diani Beach. Al Mahali Villas mission is to provide a unique value for money accommodation and experience. It consist of nine fully furnished luxury villas each accommodating up to 6 persons. On the premises is a designated beach front/pool side restaurant with rooftop and ground seating. It can comfortably seat 40 people with additional lawn seating of up to 16 persons (4 tables).

The aim of this EOI is to identify potential providers that can offer guest a meal plan (i.e. B&B, Half-Board) in villa or at the restaurant and additional dining (e.g. lunch and dinner) at the restaurant with the possibility of walk-in clients as the operations settle.

NOTE that the Kitchen is fully equipped

The service providers interested in this opportunity should be able to provide the following services to the Al Mahali guests; Breakfast and Dinner (half board option), Breakfast only, Lunch, Tea Time Drinks (both soft and hard). There is already a Drinks menu and bartender/Waiter.

The service provider is also expected to operate the coffee shop and Bar which will be part of the Restaurant area and is open from 7.00 am until 11.00 pm and occasionally organize Monthly theme nights and barbecue evenings which might require flexible closing times (e.g. New Years Eve, Special events)

The service provider should ensure international service standards (timeliness, quality, quantity, price and variety) are maintained as well as highest standards of cleanliness for the kitchen and food storage areas and ensure set hygiene standards are observed at all times in compliance with Kenyan Occupational, Environmental, Health and Safety (OEHS) requirements.

INVITATION TO EXPRESSION OF INTEREST FOR PROVISION OF CATERING SERVICES

- 1.1. Al Mahali Villas invites Expression of Interest from eligible interested parties to the Provision of Catering Services to share their portfolio to: tenders@Almahali.com

Subject: **Al Mahali Villas catering EOI**

- 1.2. Your attention is drawn to the following requirements which will be part of the evaluation criteria:

- 1.a) Company profile and organisation structure showing key staff and reporting line.
- 1.b) CVs and qualifications of key staff especially Chef, head of food & beverages and Manager.
- 1.c) Evidence of Office physical location (give full physical address)
- 1.d) Sample menus and costing (preferable with wholesale and retail cost included)
- 1.e) Past work experience from at least (3) reputable organization as follows;

(1.e.i) At least 5 years' experience in similar or related business e.g. restaurant, catering or hotel services. Provide evidence.

(1.e.ii) Experience in a multicultural environment like where similar services have been carried out. Attach evidence and list the names, telephone and email addresses of key contact people in these organizations.

1.3 GENERAL SCOPE OF SERVICES TO BE PROVIDED

- 1.1. Prepare and serve (breakfast items) at Restaurant or in Villa to Guest between the hours of 7:00am to 10.30am. (7 Days a week)
- 1.2. Prepare and serve tea/coffee and light snacks at the Restaurant at 4pm daily.
- 1.3. Prepare and drinks and snacks at coffee shops between the hours of 7:00am to 4:00pm Daily
- 1.4. Prepare and serve Lunch in Villa or at Restaurant between the hours of 12.30pm to 2:30pm Daily
- 1.5. Prepare and serve cocktails and dinners Daily
- 1.6. Manage the Bar as per set guidelines. (11am to 8pm and Weekends & public holidays 11am to 10pm)
- 1.7. Organize social and entertainment events for Al Mahali Villas guest during festive seasons or special events

1.4 SIZE OF BUSINESS OPPORTUNITY

Al Mahali Villas can accommodate up to 54 persons on a meal plan. In addition, special events (e.g. weddings, Christmas and Easter Gala events) can host at least 100 persons utilizing the beach front garden and restaurant seating. It is anticipated that the provider may want to also cater for outside guest (by reservation). All meals are anticipated including lunch, dinner, breakfast, cocktails and snacks throughout the day.